

The future of logistics in West Africa

Kate Robson, Commercial Director, Trendtype



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Supply chain impact

Impact



Shipping lines



Stacking



Global



Containers

After shocks



Re routing



Costs



Food prices



Civil unrest

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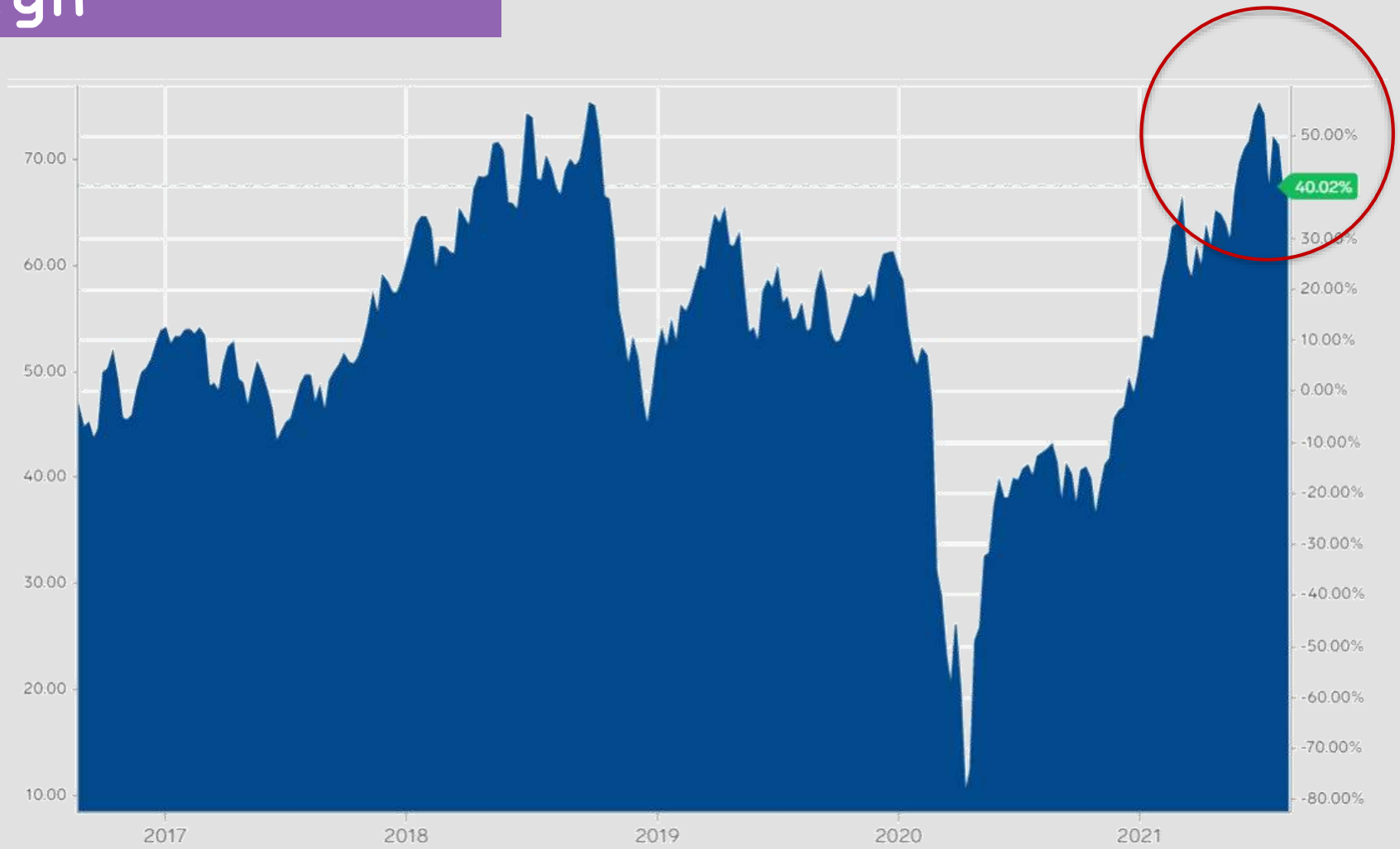
Oil prices at 5 year high



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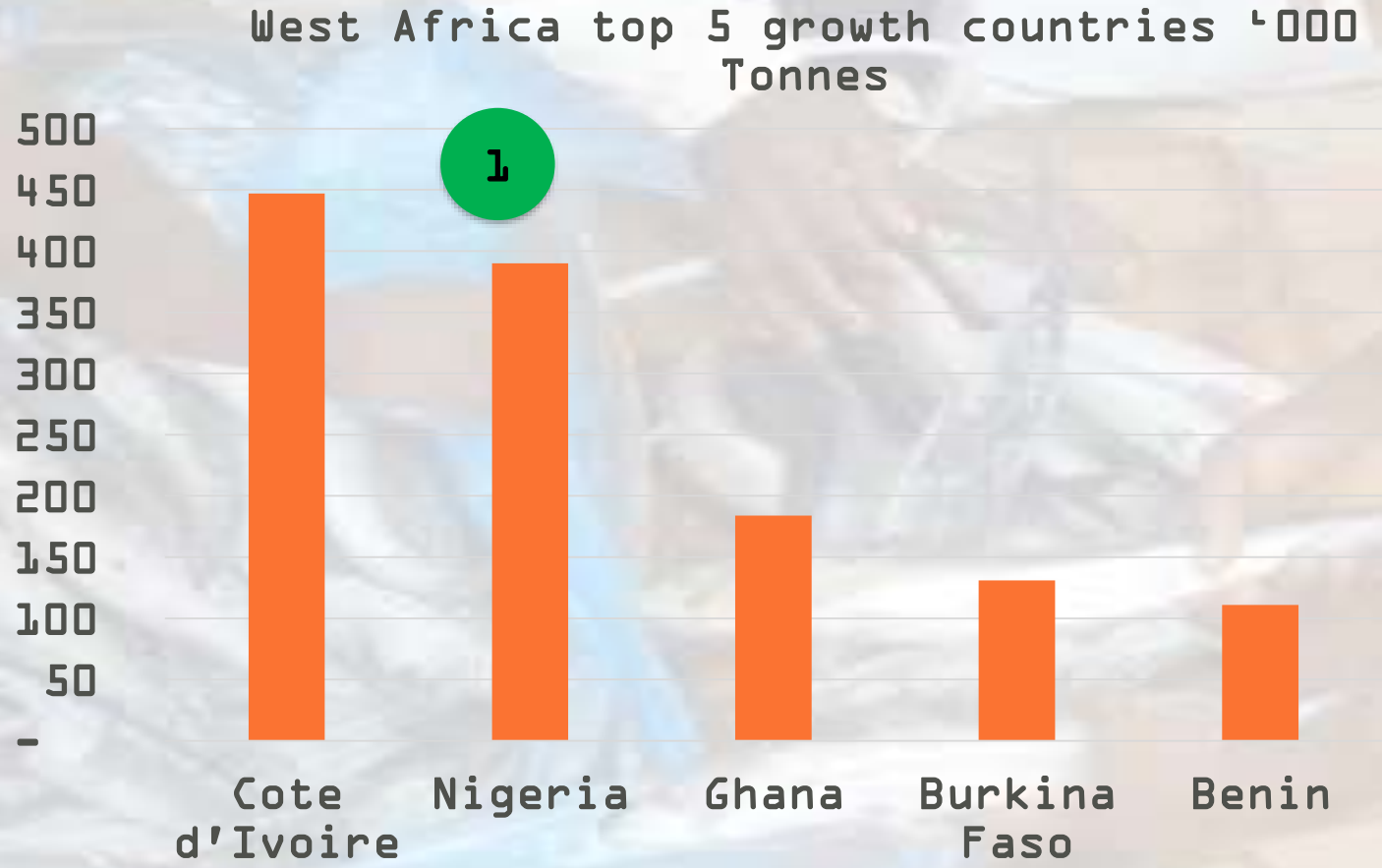
Top frozen fish importers



Source: ITC

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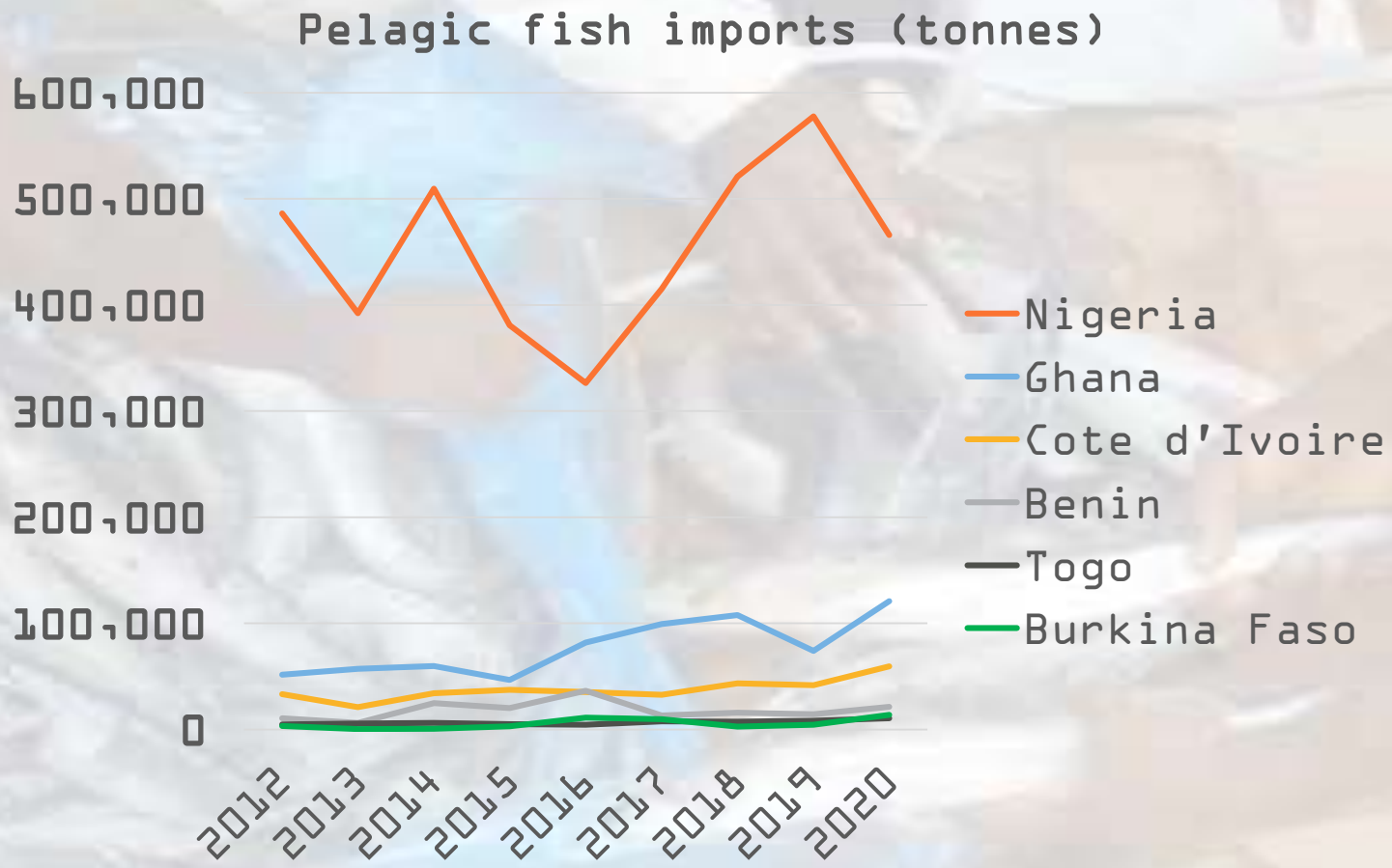
Pelagic fish imports



Source: ITC

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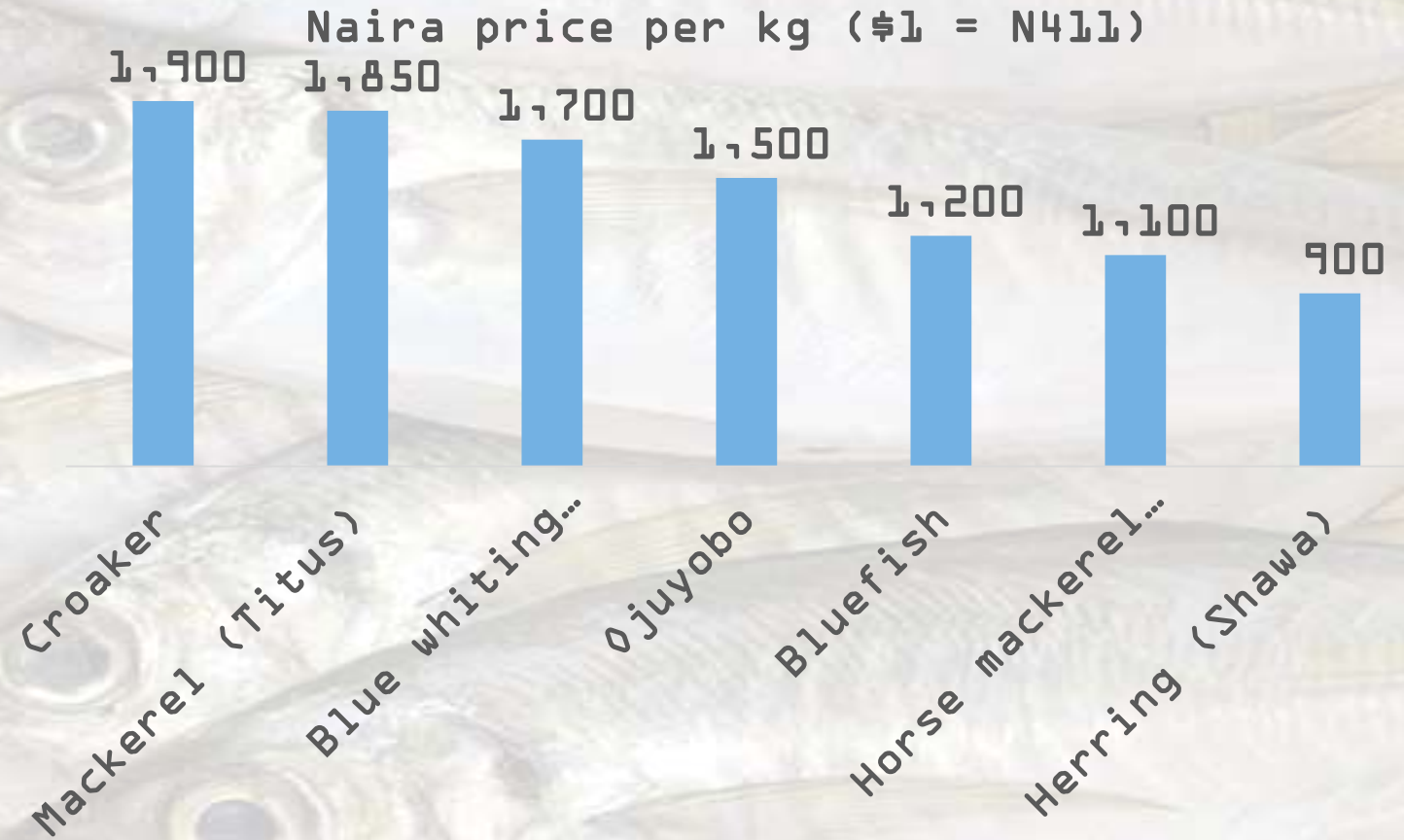
Pricing



Source: Trendtype

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AFCFTA Key takeaways

- Framework for driving investment
- Non tariff barriers are the major hurdles
- Intra regional trade across existing trading blocs will benefit first

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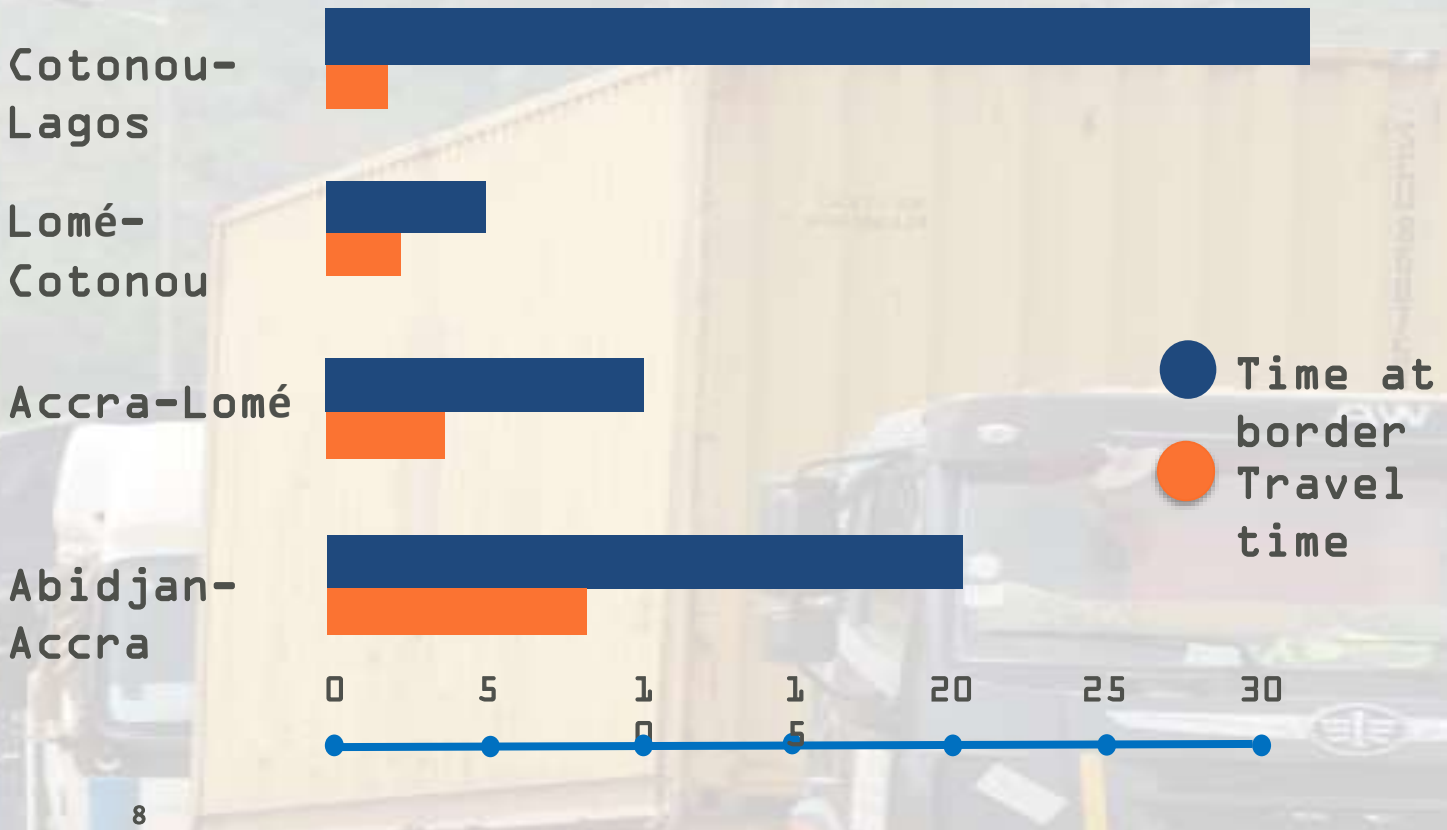
Reality of border delays



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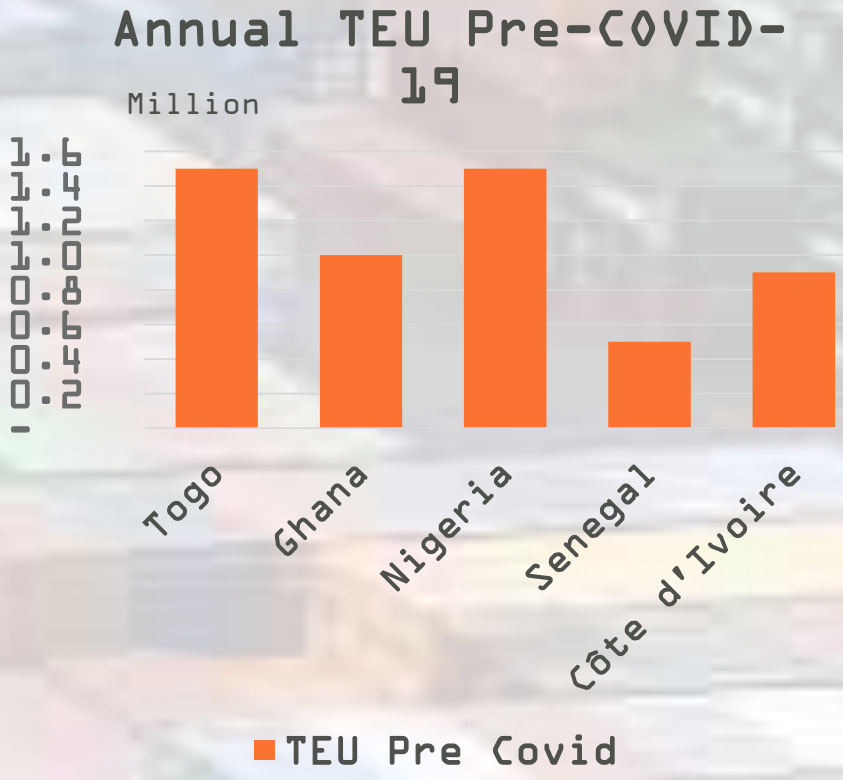
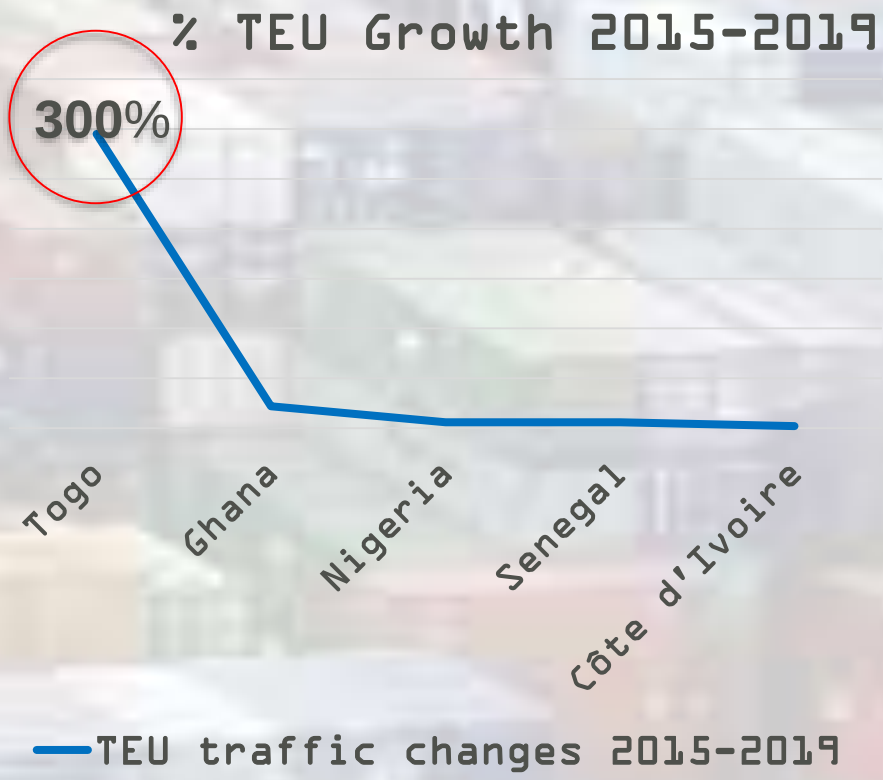
Lomé port, Togo





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Lomé port, Togo

- West Africa's leading port
- Only deep sea water port that can accommodate 3rd generation ships
- Connects to all major intersections of the West Africa transport corridors

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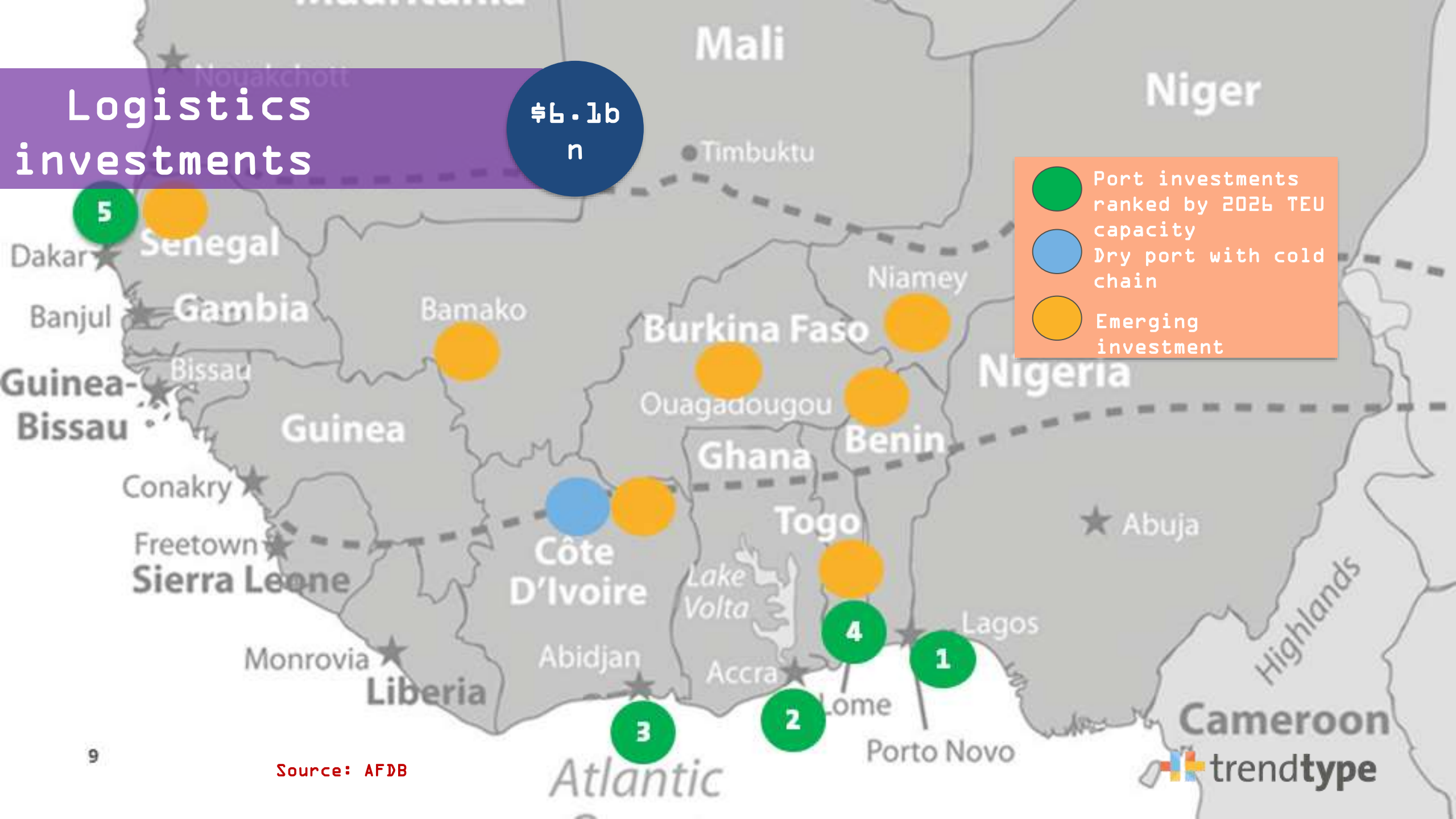
Logistics investments

$6.1bn



Source: AFDB

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AFDB road corridors

$2.6b
n



Source: AFDB

Informal fish sales

48 €



95% informal



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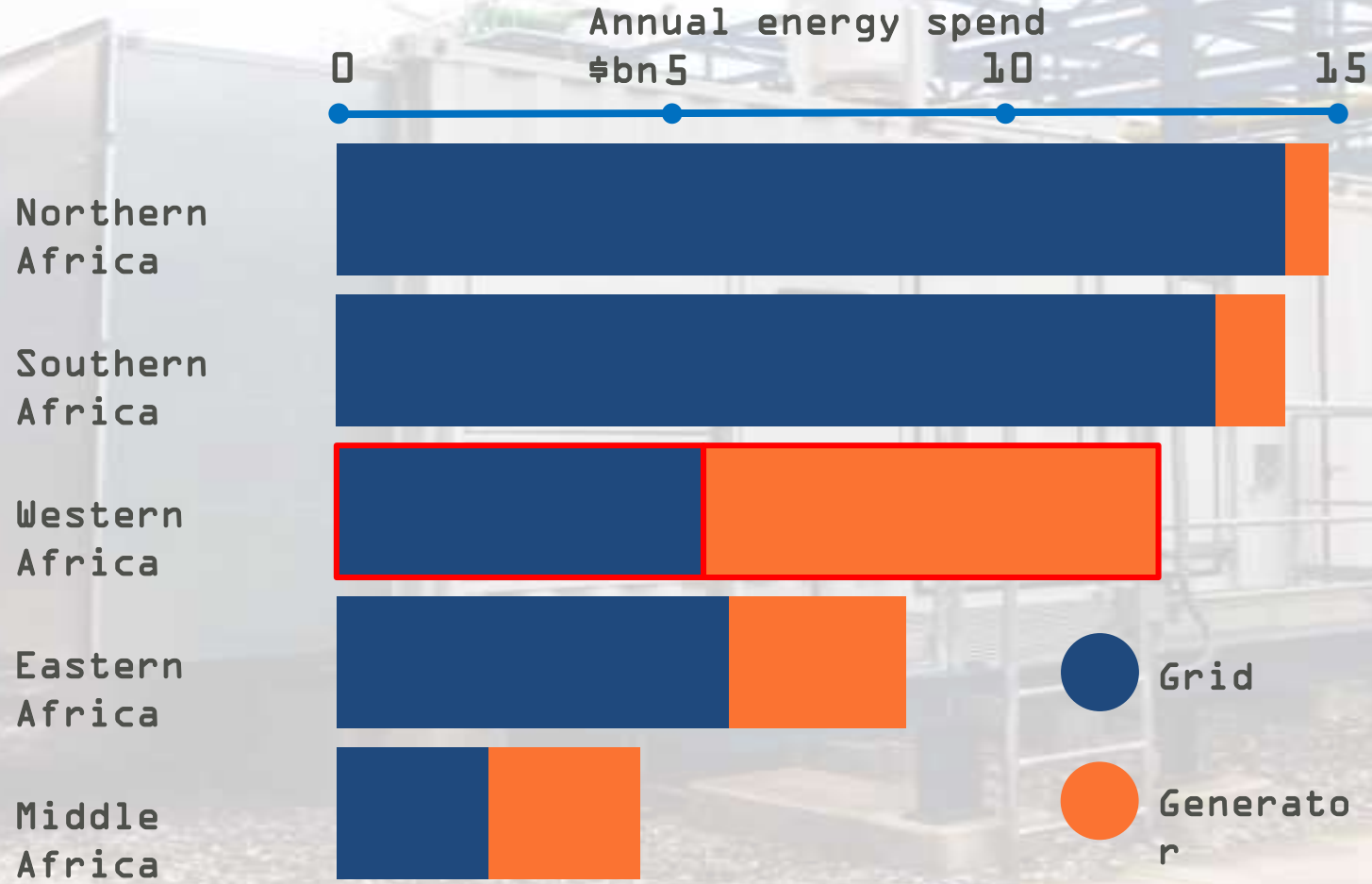
Low grid capacity



Source: IMF

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Cold chain hubs



The sustainable cooling programme

Afric a road ready



Cold chain for fish



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Digital disruptors

Farmgate						
Logistics						
RTM						

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Key trends & outlook

- Significant investment in road and port infrastructure
- Intra regional trade will benefit first
- Digital disruption across the informal value chain will increase

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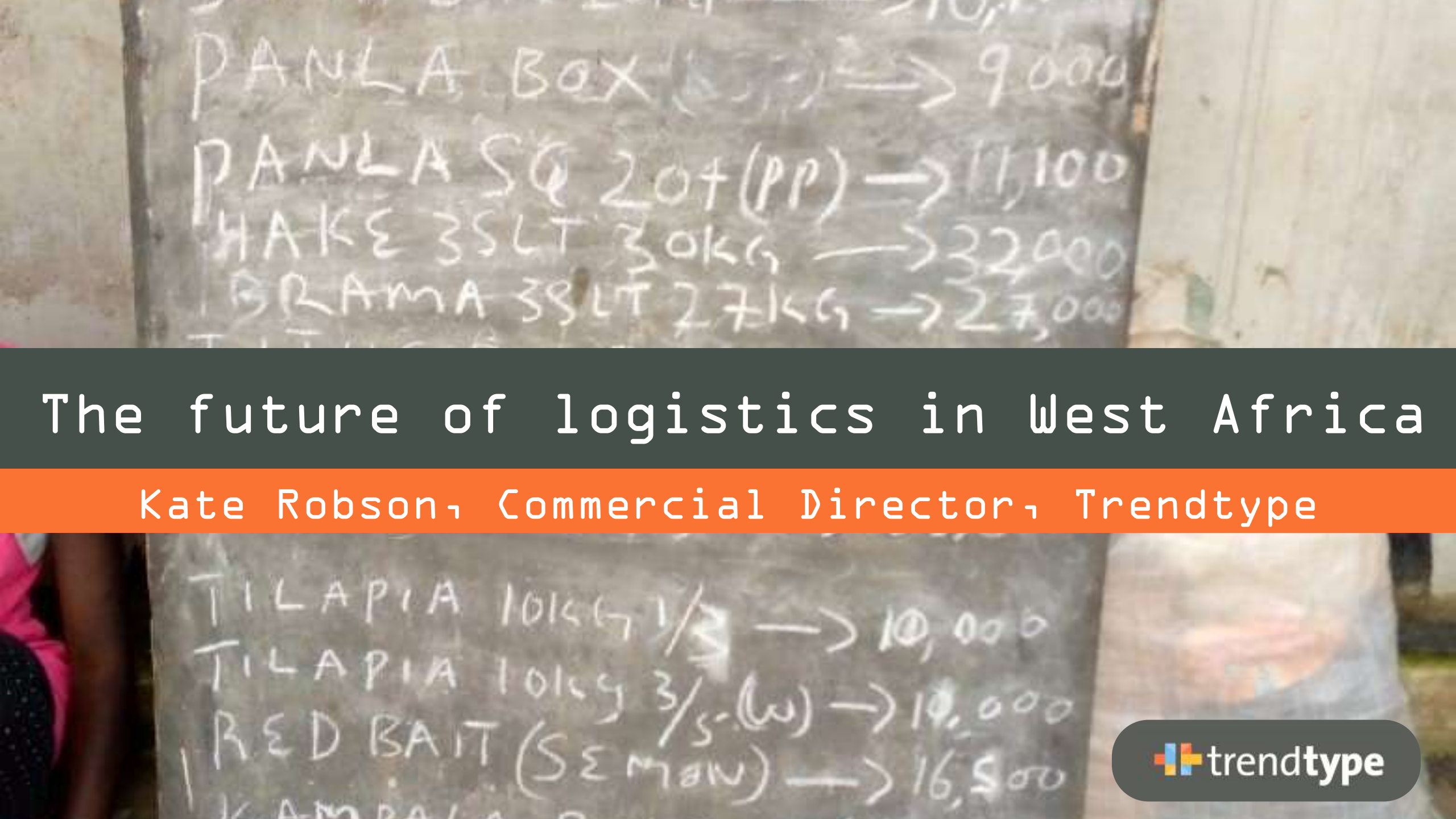

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